

# Habit #4

# Think Win-Win

Based on the work of Stephen Covey



Is this picture a good one for **Think Win-Win?** Why or why not? If so, defend your answer. If not, design a better one and explain your thinking.

**Journal Entry or Discussion Starter:**



I want everyone to be a success. I don't have to put others down to get what I want. It makes me happy to see other people happy. I like to do nice things for others. When a conflict arrives, I help brainstorm a solution.  
We all can win!



# Think Win-Win Road Blocks

- I'll step on you to get ahead.
- I am a loser. I can't do anything.
- At least I am better than her/him.
- I'll let someone else win again.



Have you ever  
“stepped on”  
somebody else  
to win? Have you  
pushed someone  
aside so you  
could get  
something good?  
How does this  
feel? Give an  
example.

## **Journal Entry or Discussion Starter:**



# Human Doormat:

Do you always let other people win? Do you not raise your hand to answer a question because you know somebody will answer? Do you let people jump in front of you? Do you let people treat you poorly? (If so, you are not practicing **Think Win-Win.**)

**Describe a time when you let people “step on you” to win.**



# How To Think Win-Win

In order to Think Win-Win, you need to be confident in you. You must not care what others think of you. You will be happy to see others be successful.



**Good at Math**

**From China**



**Lily**



**Silly**



**Make a word  
& picture  
splash to  
show what  
makes you  
unique.**

# Where do you fall?



Very Good!  
I want  
everyone to  
do well.

Very Bad! I  
don't like to  
see other  
people win.

**How could you be  
better at Think  
Win-Win?**

# Credits:

This slide show was created by  
Rebecca Radicchi  
using the following resources.

1. The Seven Habits for Highly Effective People by Stephen Covey
2. The Seven Habits for Highly Effective Kids by Sean Covey
3. The Seven Habits for Highly Effective Teens by Sean Covey

